

**Mohammed Somji, Pharm D., PRS**  
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KEY SKILLS
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| <ul style="list-style-type: none"><li>○ Strategic and Forward Thinking</li><li>○ Strong Leadership &amp; Management</li><li>○ Ability to Motivate Team Members</li><li>○ Concise &amp; Clear Communicator</li><li>○ Highly Organized</li></ul> | <ul style="list-style-type: none"><li>○ Adept at Multi-Tasking</li><li>○ Solution Oriented Collaborator</li><li>○ Critical Listening</li><li>○ Strong Problem Analysis &amp; Decision Making</li></ul> |
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LICENSES & CERTIFICATIONS
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NYS Licensed Pharmacist License#: 053276 Pharmacy Regulatory Specialist State of Florida Department of Business and Professional Regulation Florida Drugs, Devices and Cosmetics License #: 8812067	Expires: October 2023 Received: May 2017 Issued: January 2018
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PROFESSIONAL EXPERIENCE
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**Mo Pharma INC**

**2017 – 2022**

***Pharmaceutical Strategist / Pharmaceutical Regulatory Specialist***

- Maintain a deep understanding of new and existing regulations that may impact organization's products, processes, clinical studies.
- Explain regulations, procedures, and policies to all employees and stakeholders; advise on policy changes and impacts of forecasted regulatory changes.
- Maintain data and files for future reference, particularly in the event of an audit by a regulatory agency. Management system for document control management. QMS
- Implement and conducting internal and third-party audits of products and protocols to identify areas of weakness, and putting in place corrective measures. (21 CFR 211) [FDA 211]
- Ensure all FDA and ISO regulatory standards are met with domestic and abroad vendors including EU and confirm GxP criteria are met with pharmaceutical clients, including CRO's based in the USA, Including GMP, GDP, GLP, GPP, 3PL, SOP's meet industry and protocol requirements.
- ISO 9001 / ISO 13485 auditing experience. TrackWise, Compass, Qualio
- Deep understanding of USP 795 / 797 and 800 (Aiding facilities in protection of sterile compounds and spaces from contamination while expanding controls for the protection of staff and studies form potential hazards)
- Ensure to set up businesses with correct accreditation standards and assist in renewing accreditation including state, federal, and DEA licensures and licensure planning
- Monitor drug and supply expenses and utilization while identifying opportunities to reduce costs and improve outcomes, cost savings analysis, revenue boosting opportunities and risk assessment

**Community Care Rx / Community Care Consulting**

**2017 – 2020**

***Vice President; Director of Pharmacy***

- Managed all clinical pharmaceutical services including daily high-volume operations of facility, authorized vendors, and assuring excellence in viable functions across all lines of business
- Ensured compliance with all applicable laws and regulations; continuously monitored regulatory landscape on an ongoing basis to develop standard operating procedures including internal controls that ensured strict adherence to regulatory requirements

- Evaluated and reviewed pharmacy utilizations and cost data across all lines of business including identifying internal and vendor issues to determine ways of improvement and proactively deterring negative outcomes and minimizing risk factors
- Designed and implemented programs to reduce cost of pharmaceuticals while advancing services by adapting and driving implementation of new business opportunities
- Ensured programs and operational standards were compliant in accordance with state, federal, DEA, LTC and other accrediting body regulations. Approval of ACHC accreditation.
- Continuously reviewed and improved business workflows to produce sealable processes for future growth.
- Constructed patient – vendor financial assistance programs to ease burdens associated with costs
- Created and maintained a superior workforce by executing employee evaluations and implemented corrective action plans for 100 staff members; oversaw documentation and submission of incident reports as required
- Created in-depth disaster plan: approval registration with FEMA as a pharmacy provider in event of emergent situation.
- Implemented telepharmacy program via a network of platforms to keep business viable and competitive in the current landscape

#### **Altima Care INC.**

**2016 – 2018**

##### ***Vice President; Supervising Pharmacist; Pharmacy Regulatory Specialist***

- Startup pharmaceutical distribution services focused towards all lines of business to cater toward market nuances and gaps with in the current clinical trials and drug distribution markets
- Interpreted regulatory rules or rule changes and ensured that they were communicated through corporate policies and procedures
- Maintained all legal documents required by New York State, additional state(s) licenses, FDA, DEA, and FDA DSCSA, including filings in foreign markets. APAC EMEA LAD
- Oversaw the maintenance of all licenses and authorizations and ensured all inspections against those licenses have successful outcomes
- Managed all compliance programs to ensure all subcontractors, suppliers, and vendors within the supply chain are appropriately assessed and qualified in accordance with the level of risk they present
- Prepared additional information or responses as requested by regulatory agencies, pharmaceutical industry, clinical trials organizations agents
- Build collaborative relationships across all lines of business. Clinical trial sourcing, GDP, 3PL
- Created a third-party logistics division to store and distribute medications and supplier for clinical trials and private funded research studies in the US and abroad within regulatory compliance.

#### **BCHN: Bronx Community Health Network**

**2010 – 2016**

##### ***Chief Clinical Pharmacist; Medical Science Liaison; Informatics Specialist***

- Tabulated relevant data and created graphs on PowerPoint for easy discussion with all committee and board members; discussed in detail necessary prescription errors from all Montefiore participating facilities
- Educated prescribers and administration on legal requirements as per NYS / Federal dispensing regulations including how to avoid prescribing errors; audited each participating pharmacy to ensure they adhered to strict guidelines
- Created guidelines, procedures, and rules for Montefiore staff to adhere to requirements for a 340B approved patient
- Instructed Medicaid staff located at Montefiore Medical Park for patient qualification for 340 and whether Medicaid was pending or was not Medicaid eligible
- Aided the transition from hard copy prescriptions to electronic EMR system; added medications to Electronic Medical Records dispensing system

- Managed all 340B formularies and ensured prior authorization approval or denial of medications for patients requiring medications not on formulary
- Acted as designated medical science liaison for pharmaceutical companies unable to present to a closed system of over 1600 practicing providers

**Khelly NY II INC; Eastchester Pharmacy**

**2014 – 2016**

***Supervising Pharmacist***

- Closely collaborated with neighborhood physicians and several different departments from local hospitals to ensure patient health and satisfaction
- Eliminated all misbranded and adulterated drugs including outdated and improperly labeled drugs from stock; provided for the proper storage of drugs in order to prevent loss or deterioration
- Supervised pharmacists and technicians in compounding medications, filling written prescriptions and medication requests
- Regularly communicated with Jacobi Hospital staff concerning information obtained on medications such as warnings, drug compatibility and incompatibility or other pharmaceuticals
- Dispensed medications to in-patients in accordance with established policy and procedure including reviewing orders for completeness, interactions, incompatibilities and other inconsistencies; consulted with prescribers when discrepancies were identified

**HMB Pharmacy Management LLC; MetCare Rx Brook Ave**

**2013 – 2014**

***Supervising Pharmacist***

- Created and managed a new pharmacy for public use and Montefiore (private patient population) to utilize
- Produced standard operating procedures, work instructions, and policies for pharmacy staff to follow
- Supervised, hired, trained, disciplined and evaluated the performance of assigned Pharmacy staff
- Maintained adequate control over requisitioning and dispensing of all pharmaceuticals
- Compiled and maintained regulatory documentation; ensured to register all proper paperwork with State, Federal and DEA regulations
- Filed applications for Medicaid, Medicare, and all commercially available PBM's as a new vendor

**HMB Pharmacy Management LLC; MetCare Rx Montefiore Medical Park**

**2009 – 2013**

***Supervising Pharmacist***

- Performed monthly inventory for both narcotic and non-narcotic drugs and investigated and corrected any discrepancies
- Counseled and answered patient's questions regarding prescription and OTC medications
- Communicated regularly with doctor's offices and medical center regarding patient medications and possible drug interactions
- Closely worked with Montefiore administration to ensure all protocols and procedures are adhered to
- Educated incoming medical residents and students correct techniques to writing a prescription in accordance to NYS and Federal Laws
- Trained providers on formulary restrictions based on patients' individual insurance and NYS Medicaid guidelines
- Met with and established good rapport with various pharmaceutical companies to negotiate better 340B pricing for the medical center
- Implementing hospitals outpatient clinics to first 340B plan. Introducing and educating pharmacy staff and medical staff on the programs benefits and limitations
- First introduction of onboarding pharmacy interns as clinical preceptor of accredited pharmacy schools nationwide willing to participate
- Set up the first ambulatory care pharmacy PGY1/PGY2 residency program

<b>PROFESSIONAL AFFILIATIONS</b>
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- Roseman University of Health Science  
College of Pharmacy  
Clinical Preceptor
- Long Island University  
Ambulatory Care Rotation (AAPE)  
Co-Preceptor with Dr. Andrea Fass PharmD. BCACP
- PharmCon: Pharmaceutical Education Consultants, INC.

<b>EDUCATION</b>
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**St. John's University (Jamaica, NY)**  
*College of Pharmacy and Allied Health Professions*  
*Doctor of Pharmacy*